

PT PMA Asia Trade Office

Cocoa Powder & Beans

From the rich soil of Indonesia to the world.





About Our Company

Asia Trade Office is a global trading company rooted in Indonesia with strategic expansions into Montenegro and Turkey. We deliver high-quality, ethically-produced goods from South Asia, Turkey, and Europe to international markets, offering a trusted alternative to mass-produced, lower-quality products. Driven by our commitment to quality, innovation, and collaboration, we uphold the highest standards to meet the expectations of today's discerning consumers.

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Our Cocoa Powder

Our cocoa powder is available in a variety of grades to meet diverse industry needs, from premium applications to more economical solutions. We offer Premium Grade (10–12% fat, Dritto), known for its rich flavor and high quality; Medium Grade (10–12% fat, Dritto), ideal for consistent performance in food and beverage production; Standard Grade (10–12% fat, Dives), a versatile option suitable for a wide range of applications; and Low Grade (5–8% fat, Dives), designed for cost-efficient formulations without compromising essential cocoa characteristics.











Premium Grade 10-12% Fat: DRITTO

	P100N	P100A	P100AD	P100AAD
Physical	1 10011	1100/1	1100712	1100/12
Appearance	Fine powder, free from lumps			
Color	Brown	Brown	Dark Brown	Dark Brown
Odor/taste	Cocoa	Cocoa Smell	Cocoa Smell	Cocoa Smell
Moisture	max 5%	max 5% max 5%		max 5%
Ash Content	Content 2.3%		4,10%	5,00%
Shell Content	1.75% max	1.75% max	1.75% max	1.75% max
Fineness (wet, 200mesh	99.5% min	99.5% min	99.5% min	99.5% min
Chemical Fat Content (%)	10-12%	10-12%	10-12%	10-12%
pH	5.5 - 6.2	6,8 - 7,2	7,0 - 7,6	7,4 - 8,4
Microbioloical				
Total plate count (cfu/g)	5000 max	5000 max	5000 max	5000 max
Moulds and Yeast (cfu/g)	50 max	50 max	50 max	50 max
Enterobacteriaceae spp.	Absent in 1g	Absent in 1g	Absent in 1g	Absent in 1g
Escherichia Coli	Absent in 1g	Absent in 1g	Absent in 1g	Absent in 1g
Salmonellae spp	Absent in 1g	Absent in 1g	Absent in 1g	Absent in 1g









Medium Grade 10-12% Fat: DRITTO

	M110N	M110A	M110AD	M110AAD	
Physical					
Appearance	Fine powder, free	Fine powder, free	Fine powder, free	Fine powder, free	
	from lumps	from lumps	from lumps	from lumps	
Color	Brown	Brown Brown		Dark Brown	
Odor/taste	Cocoa	Cocoa Smell	Cocoa Smell	Cocoa Smell	
Moisture	max 5%	max 5%	max 5%	max 5%	
Ash Content	2.3%	4,80%	5,00%	6,30%	
Shell Content	1.75% max	1.75% max	1.75% max	1.75% max	
Fineness (wet, 200mesh	99.5% min	99.5% min	99.5% min	99.5% min	
Chemical					
Fat Content (%)	10-12%	10-12%	10-12%	10-12%	
pH	5.5 – 6.0	6,8 - 7,2	7,0 - 7,4	7,2 - 7,6	
Microbioloical					
Total plate count (cfu/g)	5000 max	5000 max	5000 max	5000 max	
Moulds and Yeast (cfu/g)	50 max	50 max	50 max	50 max	
Enterobacteriaceae spp.	Absent in 1g	Absent in 1g	Absent in 1g	Absent in 1g	
Escherichia Coli	Absent in 1g	Absent in 1g	Absent in 1g	Absent in 1g	
Salmonellae spp	Absent in 1g	Absent in 1g	Absent in 1g	Absent in 1g	







Standard Grade 10-12% Fat: DIVES

	SDN - Natural	SDA - Alkalized	SDAD - Alkalized	SDB - Alkalized Dark
Physical				_
Appearance	Fine powder, free	Fine powder, free	Fine powder, free	Fine powder, free
	from lumps	from lumps	from lumps	from lumps
Color	Brown	Brown	Reddish Brown	Dark Brown
Odor/taste	Cocoa Smell	Cocoa Smell	Cocoa Smell	Cocoa Smell
Moisture	max 5%	max 5%	max 5%	max 5%
Ash Content	2.3%	4,80%	6,30%	7,50%
Shell Content	1.75% max	1.75% max	1.75% max	1.75% max
Fineness (wet, 200mesh	99.5% min	99.5% min	99.5% min	99.5% min
Chemical		-		-
Fat Content (%)	10-12%	10-12%	10-12%	10-12%
pH	5.5 – 6.0	6,8 - 7,2	7,0 - 7,4	7,4 - 8,0
Microbioloical				
Total plate count (cfu/g)	10000 max	10000 max	10000 max	10000 max
Moulds and Yeast (cfu/g)	100	100	100	100
Enterobacteriaceae spp.	Absent in 1g	Absent in 1g	Absent in 1g	Absent in 1g
Escherichia Coli	Absent in 1g	Absent in 1g	Absent in 1g	Absent in 1g
Salmonellae spp	Absent in 1g	Absent in 1g	Absent in 1g	Absent in 1g







Low Grade 5-8% Fat: DIVES

	LDN - Natural	LDA - Alkalized	LDAD - AlkalizedD	LDD - Dives Dark	LDB - Dives Blacko
Physical					
Appearance	Fine powder, free				
	from lumps				
Color	Brown	Brown	Brown	Dark Brown	Blackish Brown
Odor/taste	Cocoa Smell				
Moisture	max 5%				
Ash Content	2.3%	4,80%	4,80%	6,30%	7,50%
Shell Content	1.75% max				
Fineness (wet, 200mesh	99.0% min				
Chemical					
Fat Content (%)	5 - 8%	5 - 8%	5 - 8%	5 - 8%	5 - 8%
pH	5.5 – 6.0	6,8 - 7,2	6,8 - 7,2	7,0 - 7,4	7,4 - 8,0
Microbioloical					
Total plate count (cfu/g)	10000 max				
Moulds and Yeast (cfu/g)	100	100	100	100	100
Enterobacteriaceae spp.	Absent in 1g				
Escherichia Coli	Absent in 1g				
Salmonellae spp	Absent in 1g				





Our Cocoa Beans

We offer premium-quality cocoa beans from Indonesia, available in both fermented and non-fermented types. Each type comes in two classifications: Grade A and Super Grade, ensuring flexibility for different production standards and flavor requirements. Fermented beans are ideal for rich, full-bodied chocolate, while non-fermented beans maintain a more natural, earthy profile.















Fermented Cocoa Beans

Super Grade



Bean Count: Max 85
Moisture: max 7%
Mold, foreign matter
flatten beans: max 5% (total)

A Grade



Bean Count: Max 110

Moisture: max 7%

Mold, foreign matter

flatten beans: max 5% (total)





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Non Fermented Cocoa Beans

Super Grade



Bean Count: Max 85
Moisture: max 7%
Mold, foreign matter
flatten beans: max 5% (total)

A Grade



Bean Count: Max 110

Moisture: max 7%

Mold, foreign matter

flatten beans: max 5% (total)



Contact Us

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